

Hyundai Motor India Limited Q4 & FY26 Financial Results

FY26 revenue at INR 707,633 Mn., up 2.3%, EBITDA at 12.2%

Q4 Revenue at INR 189,162 Mn., up 5.4% YoY and 5.2% QoQ

Gurugram | May 08, 2026: The Board of Directors of Hyundai Motor India Limited (HMIL) today approved the audited financial results (Standalone and Consolidated) for the fourth quarter & full year of FY 2025-26.

Key Highlights:

- **Hyundai celebrating 30 glorious years in India**, reflecting strong brand presence and customer trust
- **Solidified manufacturing foundation**, commenced Pune plant in FY26 to fuel our future growth ambitions
- **Product & Manufacturing Excellence**, New Venue, the first product from Pune plant continues to be a strong growth driver since launch, also secured 5-star Bharat NCAP rating
- **Achieved highest-ever quarterly domestic sales in Q4 FY26** led by GST 2.0 tailwinds and agile product interventions, wholesale volume up 8.7% YoY
- **Record 25% quarterly Rural Penetration** in Q4 FY26, reflecting deeper market reach
- **Highest-ever quarterly CNG contribution of 18%** in Q4 FY26, driven by rising adoption and entry into commercial mobility segment
- **All time high sales volume for Aura**, both for a quarter (Q4 FY26) and full year (FY26)
- **New Age Offerings**, Verna & Exter strengthen the portfolio with advanced design & features
- **Exports grew at 9.4% YoY in Q4 FY26, despite geopolitical headwinds; closed FY26 with a strong growth of 16.4%**, reinforcing our position as the hub for emerging markets

The Board of Directors have recommended a Dividend of INR 21 per share @ 210% (face value of INR 10 per share), subject to approval by shareholders.

Financial Snapshot (Consolidated):

(INR Mn.)

Particulars	Quarterly			Full Year	
	Q4 FY26	Q3 FY26	Q4 FY25	FY26	FY25
Revenue	189,162	179,735	179,403	707,633	691,929
EBITDA*	19,660	20,183	25,327	85,985	89,538
EBITDA %	10.4%	11.2%	14.1%	12.2%	12.9%
PAT	12,556	12,344	16,143	54,315	56,402

*EBITDA excludes other income.

Outlook for Financial Year 2026-27:

- **Launch of two completely new nameplates**, expanding our presence in SUV category. Of these new launches, one will strengthen our position in mid-SUV segment while the other will mark the debut of our localized dedicated EV in compact SUV space
- **Domestic volume growth of 8-10%**, driven by product actions and network expansion
- **Export volume growth of 8-10%**, led by continued market diversification and product-led opportunities
- **Capex plan of ~INR 7,500 Cr.**, fueling our commitment to Hyundai's growth story in India
- **Deliver EBITDA margins** within guided range of 11-14%

Commenting on the Company's results, Mr. Tarun Garg, Managing Director & Chief Executive Officer said, "As we celebrate 30 years of operations in India, we take pride in building a strong foundation anchored in customer trust, innovation, and consistent execution. FY26 was a year where we demonstrated our ability to effectively navigate a challenging environment while capitalizing on emerging opportunities, supported by GST 2.0 reforms, strategic product interventions, strong export volumes and our continued focus on 'Quality of Growth'.

Looking ahead to FY27, we have started the year on a strong footing, with April domestic volumes growing 17% YoY. We expect this positive momentum to continue and backed by new product launches in high-demand segments and other strategic initiatives, we expect 8-10% volume growth in domestic market. Having said that, our enhanced plant capacity and flexible operations position us

to swiftly respond to any further growth opportunities, should they arise during the year. For exports, we remain watchful of geopolitical uncertainties, however, we are confident of registering 8-10% volume growth, reinforcing our position as the hub for emerging markets.

To support our future growth aspirations, I am also pleased to announce the expansion of our Pune facility by another 70,000 units post Phase-II expansion, taking our overall capacity to 1.14 million units by 2030.

We feel confident and remain well positioned to drive sustainable growth and create long term value for our stakeholders.”

Log on to hyundai.co.in for more information

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